

MOST COMMON BEHAVIORAL **JOB INTERVIEW QUESTIONS**

In a behavioral job interview, the company has decided what skills are needed in the person they hire and will ask questions to find out if the candidate has those skills.

Behavioral interview questions will be more focused than traditional interview questions and you'll need to respond with special examples of how you handled situations in the workplace. Review examples of the questions you may be asked during a behavioral job interview and think about how you would answer them. That way you'll be prepared ahead of time, rather than having to think of a response on the spot during the interview.

GOALS

1. Give an example of a goal you reached and tell me how you achieved it.
2. Give an example of a goal you didn't meet and how you handled it.
3. Give an example of how you set goals and achieve them.

PROBLEM SOLVING

1. Give an example of an occasion when you used logic to solve a problem.
2. Did you ever make a risky decision? Why? How did you handle it?
3. Did you ever postpone making a decision? Why?
4. Have you gone above and beyond the call of duty? If so, how?

DISAGREEMENTS

1. Describe a decision you made that wasn't popular and how you handled implementing it.
2. What do you do if you disagree with someone at work?
3. Have you handled a difficult situation with a supervisor? How?
4. Have you handled a difficult situation with another department? How?

5. Have you handled a difficult situation with a client or vendor? How?
6. What do you do if you disagree with your boss?
7. Have you ever dealt with company policy you weren't in agreement with? How?

MOTIVATION

1. Share an example of how you were able to motivate employees or co-workers.
2. Have you been in a situation where you didn't have enough work to do?

TEAM WORK

1. Give an example of how you worked on team.
2. Have you had to convince a team to work on a project they weren't thrilled about? How did you do it?
3. Do you listen? Give an example of when you did or when you didn't listen.

PRESSURE/CHALLENGES

1. Tell me about how you worked effectively under pressure.
2. How do you handle a challenge? Give an example.
3. Describe a stressful situation at work and how you handled it.
4. Tell me about how you worked effectively under pressure.
5. How do you handle a challenge?
6. Have you handled a difficult situation? How?
7. When you worked on multiple projects, how did you prioritize?
8. How did you handle meeting a tight deadline?
9. What do you do when your schedule is interrupted? Give an example of how you handle it.
10. Describe a stressful situation at work and how you handled it.
11. Tell me about how you worked effectively under pressure.
12. How do you handle a challenge?

MISTAKES

1. Have you ever made a mistake? How did you handle it?